

# **Bandar A. Al-Rajhi**

## **RESUME**

### **PROFILE**

MBA holder with more than fifteen years intensive experience in the IT and Telecommunications fields. Work experience in both public and private multicultural organizations. Long management and business experience. Leadership capability with extreme empowerment style. Entrepreneur with creativity.

### **PERSONAL INFORMATION**

Marital status: Married

Age: 49

Nationality: Saudi

Address: P. O. Box 8666, Riyadh 11492, Saudi Arabia

Phone: 0505426333 (Mobile)

E-mail: bandar\_r@hotmail.com

### **OBJECTIVE**

Always striving to enrich my personal skills and knowledge and thus enhance my profession and career.

### **PROFESSIONAL HIGHLIGHTS**

---

**CEO Of Charitable trusts.**

**Riyadh  
2019 - Present**

---

**CEO Of Al- Rajhi Charity Campaign.**

**Riyadh  
2007 - Present**

Chief of the Executive Committee for Hajj affairs at the Al Rajhi Organization for Hajj

- Was responsible for the selection and purchase of a real estate worth SR200M.
- In charge of managing and renting of this investment.

---

**Arab Standards Company Ltd.  
President**

**Riyadh  
June 2007 - Present**

Arab Standards Co. Ltd. was started by me in June 2007. We offer a full range of Professional Systems Services, Information Security Services, Unified Communication Services, Project Management Services, IT consultancy Services, Enterprise Business Solutions, e-Learning and m-Business solutions. I am dedicated full time in this business from January 2009.

---

**Integrated Visions Group (IV)**  
**Regional Director**

---

**Riyadh**  
**2007- Jan 2009**

---

Integrated Visions (IV) Group Ltd. is one of the nation's fastest growing IT companies and the first licensed ASP in the Kingdom, with branches in Malaysia, Egypt and the UK. It comprises of multiple companies operating in different sectors of Information Technology.

**My roles and activities as Regional Director: -**

- Regional Director is the most senior Group representative in the Region and reports directly to the Chairman.
- Responsible for handling all regional business related risks, issues and opportunities
- Directly involved with Government tenders involving multimillion (SR) deals.
- Represents the Group at the most senior level in client and partner interactions
- Ensures that the Regional Business and Support managers meets their responsibilities
- Continuously seek to protect and raise the profile of the company in the Region
- Support the acquisition and integration, or investment, of businesses within the region in alignment with business and group strategy.
- Works with the Businesses to identify opportunities.
- Responsible for monthly Group meetings, ensuring participation of all the companies under the group.

---

**Royal Saudi Air Force (RSAF)**  
**Electronics Engineer**

---

**Riyadh**  
**1995 – July 2006**

---

I worked through British Aerospace (BAE systems) (British company) for the Falcon Eye Project (C4I system) in the Radar section in the RSAF Directorate of Communication and Computing (DCC) as Electronics Engineer in one of the Kingdom's most advanced Command and Control systems.

---

**Major activities and accomplishments:**

---

- Managing RSAF Maintenance of Falcon Eye projects Kingdom wide, coordinating with local and foreign contractors.
- Developing RSAF Request for Proposals (RFP) standards and other RSAF technical standards and specifications for different Command and Control Systems.
- Writing RFPs and evaluating proposals for large-scale projects
- Provide different engineering studies, many technical solutions.
- Conduct Project Management for different projects such as: -
  - AWACS Interface System (AIS)
  - Central Repair Facility (CRF)
  - Radar Simulations Coverage.
- Implement, train and operate Radar simulation coverage system which enables RSAF to define the gaps in radar coverage based on elevation data provided from military survey department.
- Participate in the design, planning and implementation of data link interface between MODA and RSAF\Falcon Eye sites and RSAF C2.
- I acted as Computer Engineering Section Officer.
- I managed to work as a civilian contractor for a British Company in a very sensitive military organization in highly critical field.
- Received several thanks and appreciation letters form RSAF commanders I worked for.

---

**National Defence Operation Centre (NDOC) in MODA**  
**Head of the Development team**

---

**Riyadh**  
**1994-1995**

I worked through Al Salamah Company (Software development house) establishing the computer department for NDOC. I was working as the Head of Technical Development Team to establish the networks.

**Major activities and accomplishments:-**

- Establishing and installing the hardware, network and software for NDOC
- Supporting the users and troubleshooting of PCs
- Preparing and arranging presentations.
- Installation and training for different software packages.

---

**Yousef Saleh Al-Rajhi Est.**  
**Deputy General Manager**

---

**Riyadh**  
**1993 - 1994**

Deputy General Manager of Yousef Saleh Al-Rajhi Est. for Construction. The organization mainly deals with Real Estate transactions and construction.

**Major activities and accomplishments: -**

- My main role was 'Project Management' of the construction projects.
- I was responsible for preparing the company's budgets and financial control.
- Make sure that the targets were met and deadlines on projects were kept.
- Selection and approval of subcontracts to the right contractors.
- Verify and confirm that subcontractors meet Requirement Specifications.

---

**Saleh Abdul Aziz Al-Rajhi Est.**  
**Deputy General Manager**

**Riyadh**  
**1989 To 1993**

---

Joined Saleh Abdul Aziz Al-Rajhi Est. (Real estate) as a Branch Manager and eventually got promoted to Deputy General Manager. The organization owns properties throughout the Kingdom and operates with its head office in Riyadh.

**Major activities and accomplishments: -**

- During my service I managed the Computer Department and supervised the enhancement and operations of their computer systems.
- I was responsible for managing the Renting and Leasing of buildings and other Real Estate dealings.
- Human Resources Management was another major task.

---

**CompuSoft Co. Ltd.**  
**President**

**Riyadh**  
**1995- May 2009**

---

CompuSoft is a private company established in 1993. It has 30 employees working in computer software solutions field, mainly Microsoft Great Plains ERP Software.

**Major activities and accomplishments:-**

- I created this business in 1993 as a personal owned establishment and it was converted in 9/2000 to a Limited Liability Company.
- I managed the company until it became one of largest VAR of Microsoft Great Plains in the Middle East.
- I have planned and developed the strategy for this company and also set all business policies and procedures.
- I managed the full operation of CompuSoft during my 13 years work period.
- I managed all agreement developments and alliances with other partners.
- I have managed some software development projects worth more than 1M SR
- I lead the company's technical team in the implementations and in supporting customers.
- I created good relations with the IT businesses and customers
- The company has received several awards and recognitions from the industry

## **EDUCATION**

2001 - 2004 University of Hull, UK **Master of Business Administration (MBA)**

1990 - 1994 KSU, CCIS **Bs / Computer Science (CS)** V. GOOD "second class honor"

## **TRAINING CERTIFICATION**

I attended many technical training courses in various IT fields. Some of the companies I have attended their courses are: Intergraph, ESRI, Microsoft, Microsoft Business Solutions, AGI, Oracle and others.

## **OTHERS**

I am a Member of the Saudi Computer Society.

Recognized by the Ultimate Professional Directory as an honored member of "International Who's Who" for the year 1998.

Received 'Eagle award' from Microsoft Great Plains in 1998 in recognition of personal commitment to excellence and outstanding efforts towards their success.

## **SUMMARY OF CAPABILITIES**

- Business management experience of more than 15 years
- ERP and software solution implementation experience
- Business development experience
- Accounting and Finance knowledge
- Good presentation skills
- Good negotiation skills
- Team leading and management skills
- Easy going personality
- Vast relations and connections
- Military program and system experience
- Providing consultancy for C4I study